

IN PARTNERSHIP WITH



6TH ANNUAL
**ANIMAL HEALTH, NUTRITION
& TECHNOLOGY INNOVATION
USA**

JUNE 11-13 | BOSTON
THE WESTIN COPLEY PLACE

2024 POST-EVENT REPORT

The Animal Health, Nutrition & Technology Innovation conference in Boston was an exceptional experience. The event was meticulously organized, making it easy to navigate and engage in meaningful conversations.

CHAMELEON
INTERNATIONAL



300

ATTENDEES FROM
ACROSS THE
ECOSYSTEM



100

EMERGING
COMPANIES ACROSS
DIFFERENT STAGES



1200

DEDICATED 1-2-1
MEETINGS
REQUESTED

OUR #AHNTIUSA KEY TAKEAWAYS



It was so wonderful to reunite with familiar faces and to meet so many new faces in Boston for the 6th Annual AHNTI USA. We shared 3 days of networking, idea generating, and problem solving - I look forward to welcoming everyone back next year!



AMY BECK

HEAD OF CONTENT

THE HIGHLIGHTS

From exploring human to animal translation (and vice versa!) to the opportunities of generative-AI within the agriculture industry, #AHNTIUSA saw a multitude of content and insightful conversations highlighting the greatest pain points and the most viable opportunities in the industry. Here are a few of the main takeaways:



Our commitment to rapid innovation will bolster the human-animal bond and global health. We must keep pushing boundaries together.



Embracing new technologies, such as AI, is critical to the growth and resilience of the animal health industry. An always learning mentality is essential.



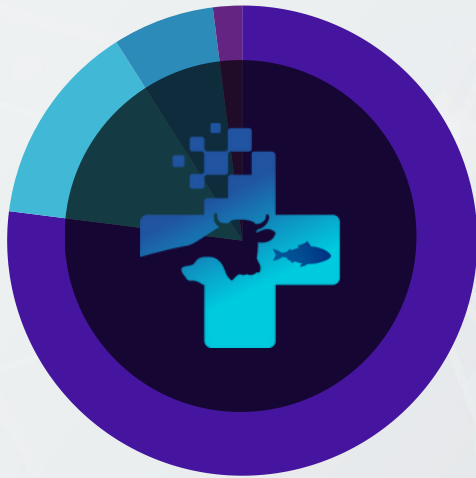
Education is essential to shifting care, resource allocation & expectations on animal health care.



There are so many learnings to be taken from the Human Health industry - from speeding up the pace of innovation through integrated care to leveraging connected market research.

WHO ATTENDED?

GEOGRAPHIC BREAKDOWN



- Americas 77%
- APAC 7%
- EMEA 14%
- LATAM 2%



300+
ATTENDEES

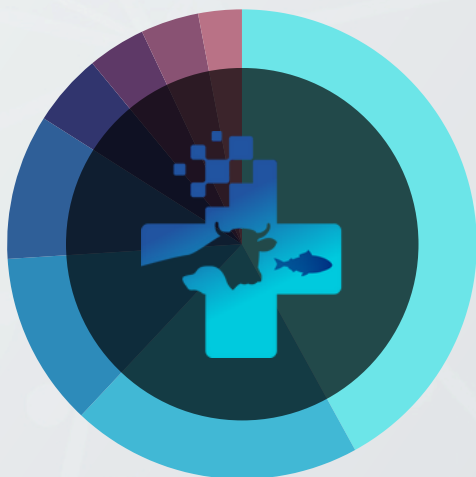


100+
START-UPS



30+
INVESTORS

JOB SENIORITY



- C-Level/Senior Management 42%
- President/Vice President 20%
- Director 12%
- Sales/Marketing/BD 10%
- Academic/Research 5%
- Manager 4%
- Consultant 4%
- Head of 3%

We were joined by 300+ attendees from across the ecosystem, including:



YOUR 2024 KEY TAKEAWAYS



CAL LAI
CHAIRMAN & CEO
ASKVET



Tech's value is a value creation which is manifested in data. Creating data extractions & real applications that deliver actionable insights. The utilization of AI to personalize medicine deliver will is becoming reality.



It's easy to get started, hard to get it right. Job #1 is to ensure the data is gathered in a structured manner, so you can apply tech to help solve a problem.



MITCH FRAZIER
CEO
AGRINOVUS INDIANA



The need still remains for any innovation to deliver value to the producer, rancher and farmer implementing it.



Too often innovation fails to yield direct return for those charged with implementing it. Let's change that in this next chapter!



ALEX WILCOX
CLIENT SERVICES DIRECTOR
CHAMELEON INTERNATIONAL



Monoclonal antibodies continue to be a hot topic with confidence across industry that this technology will continue to gain regulatory approval and be commercially successful in the companion market.



AI is joining the party. Effective utilization of newest AI technologies are allowing Veterinary professionals to focus on the high-value care functions, reducing workload and increasing effectiveness.



Commercialization remains particularly challenging for products into the livestock space where the threshold for evidencing commercial value is a barrier to entry for some innovative, interesting technologies.



Investment continues to be slow but is on the up compared to 2023 and particularly for the high value companion animal space.



AHNTI USA CONTINUES YEAR-OVER-YEAR TO BRING TOGETHER THE BEST: INNOVATIVE STARTUPS, LEADERS IN THE INVESTMENT COMMUNITY AND THE LEADING STRATEGICS. IT IS A DO NOT MISS FOR OUR BUSINESS.

—— **BLT TECHNOLOGY & INNOVATION GROUP**

IT WAS A GREAT NETWORKING EVENT FOR AN EARLY STAGE START UP COMPANY SUCH AS MYSELF, WITH A WIDE VARIETY OF PARTICIPANTS FROM DIFFERENT FIELDS THAT WERE ALL EAGER TO ENGAGE. —— **KODE VETERINARY SCIENCE**



THE AHNTI SUMMIT IN BOSTON HAS LED TO INCREDIBLE PARTNERSHIPS FOR OUR ORGANIZATION. LEARNING ABOUT NEW START UPS, CONNECTING WITH INDUSTRY COLLEAGUES, AND HEARING FROM PEERS ON OPPORTUNITIES AND CHALLENGES ALWAYS HELPS US TO SHAPE OUR LONG TERM STRATEGIC APPROACH TO OUR BUSINESS. —— **MWI ANIMAL HEALTH**



AHNTI USA ATTRACTS ANIMAL HEALTH STRATEGICS, STARTUPS, INVESTORS, AND SERVICE PROVIDERS FROM ACROSS THE GLOBE. THERE IS AMPLE TIME FOR 1:1 INTERACTIONS AND THOUGHT-PROVOKING SESSIONS. I ATTEND EVERY YEAR AND PLAN TO RETURN AGAIN NEXT YEAR! —— **ZOETIS**

BRAND NEW PROGRAM OFFERINGS

IN COLLABORATION WITH:



WOMEN IN LEADERSHIP LUNCH

We were delighted to host our first ever AHNTI USA Women in Leadership Lunch, in collaboration with WILMAH.

Open to all attendees, over 80 of our audience gathered for a keynote presentation from Lesli Stasiek (MWI Animal Health) who shared new research on the state of allyship in animal health and how we can impact change in our industry.



START-UP TECHNOLOGY VILLAGE

The Start-up Technology Village provided an additional opportunity to explore and showcase the latest solutions and devices revolutionizing veterinary care and pet well-being.

10 companies with disruptive technologies/solutions were chosen by our selection panel to exhibit their product/service to our full audience of potential strategic partners and collaborators across both days.

BRAND NEW PROGRAM OFFERINGS

DEI LUNCH & LEARN

Hosted by:

BLACK PET
BUSINESS NETWORK

Hosted by industry trailblazer and founder of the Black Pet Business Network, Lashonda Geffrard, this dynamic lunch and learn session was focused on advancing Diversity, Equity, and Inclusion in the pet industry with a particular focus on:

- Creating Pathways for Career Advancement
- Supplier Diversity and Economic Empowerment



ANIMAL HEALTH NUTRITION
& TECHNOLOGY INNOVATION
USA



**GOT SOME FEEDBACK ON HOW TO IMPROVE
THE SHOW OR WANT TO GET INVOLVED?**

AMY BECK

Head of Content

amy.beck@kisacoresearch.com



BOOK MEETING

INNOVATION SHOWCASE

APPLY FOR 2025

The AHNTI Innovation Showcase offers a unique opportunity for emerging companies to present in front of the industry's most influential figures and investors.

This year, our prestigious Selection Committee picked 16 game-changing start-ups from our largest ever pool of applicants, who were given the opportunity to introduce themselves and present their innovations and achievements on the main stage across production and companion animal health.

SELECTION COMMITTEE



BRUCE TRUMAN
*PRESIDENT &
FOUNDER*
**BLT TECHNOLOGY
& INNOVATION
GROUP**



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PARTNER
**DIGITALIS
VENTURES**



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MACKINTOSH**
*SENIOR INVESTMENT
MANAGER*
BRANDON CAPITAL



JULIA STEPHANUS
PARTNER
**BOREALIS
VENTURES**



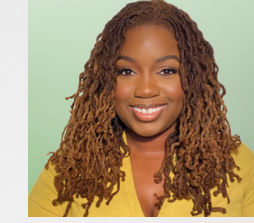
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VICE PRESIDENT
**VANTERRA
CAPITAL**



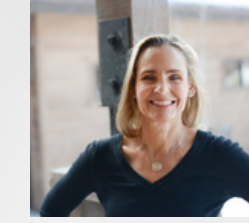
AIDAN CONNOLLY
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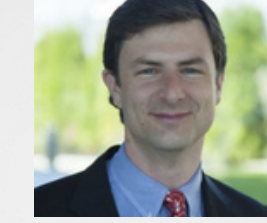
JEFF MARD
FOUNDER & CEO
**CHANNEL M,
LLC**



**LASHONDA
GEFFRARD**
FOUNDER
BPBN



ROBIN MOYLE
*EXECUTIVE
COMMITTEE MEMBER*
VANE



**ALEXANDER
PETERSEN**
*MANAGING DIRECTOR &
ANIMAL HEALTH LEAD*
**CORPORATE FINANCE
ASSOCIATES**

PRODUCTION SHOWCASE WINNER



JUDGES CHOICE
AUDIENCE CHOICE

MODULANT BIOSCIENCES

Modulant Biosciences is a start-up biotech company working on antivirals and oncology products for pets and livestock.

Their focus is on identifying and advancing novel small molecules that modulate the assembly of aberrant multiprotein complexes that catalyze protein assembly within host cells.

Viruses and chronic diseases such as cancer rely on aberrant assembly machines to cause disease. In vitro and in vivo studies have confirmed that Modulant's compounds can stop the disease process and restore health.

 MODULANT
BIOSCIENCES



THOMAS W CAMPI
CEO & FOUNDING
PARTNER

Thomas Campi is an American College of Poultry Veterinarians board certified professional with 30+ years of leadership experience in US and European regulatory affairs and technology acquisitions.

With a career has including roles at Elanco and Huvepharma, Dr. Campi currently leads Modulant Biosciences as CEO. He is also a partner in two other companies, Reliance Animal Health Partners and Covenant Animal Health Partners, working on products for the animal health industry.

COMPANION SHOWCASE WINNERS



JUDGES CHOICE
AUDIENCE CHOICE

KUBANDA CRYOTHERAPY

Kubanda seeks to disrupt the veterinary care market with the first minimally invasive, non-surgical treatment for lumps, bumps, and cancers in pets.

Pets are diagnosed with tumors and require surgery at the same rates as humans, but receive treatment in a fraction of the cases due to the high costs and the perceived risks of surgery.



Kubanda
Cryotherapy
Skip the Scalpel

Great for vets, pets, and pet parents, their deskilled procedure shifts the majority of the procedure time to simple technician monitoring, meaning vets can charge half the cost of surgery for premium cryotherapy while maintaining the same profit margin.



BAILEY SURTEES
CEO

Bailey Surtees began making an impact on global health as an undergraduate studying biomedical engineering at Johns Hopkins, where she began developing a low-cost treatment for breast cancer.

After growing Kubanda from idea to commercial enterprise, Bailey now serves as company CEO, developing the company's strategic focus and vision, overseeing all operations, and expanding Kubanda's network with business and technical professionals.

THANK YOU TO OUR PARTNERS

PLATINUM PARTNER

zoetis

ASSOCIATE PARTNERS

AskVet[®] **BCG** 

START-UP DEVELOPMENT PARTNER

Pda

Paul Dick & Associates Ltd.

SENIOR EVENT PARTNERS

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MWI Animal Health[®]

BIOMEDIT

 **Boehringer Ingelheim**

 **clinglobal**
enabling the future of animal health

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Syngene
Putting Science to Work

WILMAH

WittKieffer

WuXi Biologics
Global Solution Provider

IZPD
Zoo Pharma Dynamics

ZOMEDICA

INTERESTED IN PARTNERING WITH US?



DAN CHESTER

Commercial Partnerships Director
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[BOOK MEETING](#)

JOIN US AGAIN!

FOR OUR 10TH ANNIVERSARY



**ANIMAL HEALTH, NUTRITION
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EUROPE**

10-12 FEBRUARY, 2025 | LONDON

**INTERCONTINENTAL LONDON - THE O2
1 WATERVIEW DR, LONDON SE10 0TW**

REGISTER YOUR INTEREST

ANIMALHEALTHEVENT.COM

**INTERESTED IN PARTNERING
WITH US IN LONDON?**



CHARLES SHEPPARD
**Commercial
Partnerships Director**

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+44 (0)203 897 6813

BOOK MEETING

**ANIMAL HEALTH, NUTRITION
& TECHNOLOGY INNOVATION
ASIA**

7-8 OCTOBER, 2024 | TOKYO
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